

Professional

TRUE GROWTH®

Action Plan

Name: Dave Sample

Date: 1 Oct 2016

Goal: Improve at encouraging, listening to understand and using the input of others

Specific
Measurable
Achievable
Results Based
Time Specific

- ✓ My Core Purpose _____
- ✓ Core Value supported _____
- ✓ Leadership Behavior supported _____

| My Action Specific, Measurable, Achievable | Accountable Who? | Time Specific By What Date? | Results Based |
|---|---------------------|--------------------------------|--|
| Listen without interrupting and say "thank you" | Jim | 1 Nov | 30 days Display more patience |
| Summarize what I hear after a conversation | Jim | 1 Dec | 60 days Show consideration |
| Demonstrate understanding & appreciation by implementing advice | Jim | 1 Jan | 90 days Rich, free flowing dialogue |
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